AIrieum × EUROSOFT

AI-NATIVE PRODUCT MANAGEMENT / AI SERVICES & AUTOMATION

COLLABORATION PORTFOLIO / EXTERNAL SERVICES

AI that fits the way your business works.

Custom AI services and business software.
From clear requirements to a working solution.

BUILD AROUND A CONCRETE BUSINESS TASK

Find the answer
Document AI & knowledge search

Connect the conversation
Customer assistants & booking flows

Make work flow
Automation & business applications

AIrieum / Seongpil Jang
AI-native PM / enterprise workflows / acceptance QA
Korean and English client communication

Eurosoft collaboration
AI and software engineering
Project scope and delivery team agreed per engagement

Review draft v6.4 / 3 November 2026

01 / WHAT WE BUILD

Useful AI.
Connected to your workflow.

Start with the task. Build the smallest useful service, then expand from evidence.

01

Document AI & Knowledge Search

Search internal documents and support questions with source references. Scope the document set, retrieval behavior and user access before choosing the deployment approach.

Deliverables: ingestion workflow, search / Q&A interface, citation and access checks.

02

Conversational AI & Booking Flows

Connect inquiries, missing-detail questions, service search and booking steps. Define approved responses and human escalation for situations that need a person.

Deliverables: conversation flows, agreed integrations, admin controls and scenario tests.

03

Workflow Automation & Business Apps

Build validation tools, API integrations, CRM interfaces and operational dashboards around actual business rules. Add AI where it helps a defined task.

Deliverables: working screens and logic, integration scope, test cases and user guide.

Scope before a commitment

We agree the inputs, users, data boundary and acceptance criteria first. The implementation team, hosting, maintenance, third-party costs and timeline are specified for the project.

Document AI / RAG | Conversational AI | API integration | Business applications

AI-native product management, from problem to acceptance

Seongpil connects business context, requirements, AI-assisted prototypes and verified acceptance checks. Eurosoft contributes the engineering scope agreed for each engagement.

02 / SELECTED PROFESSIONAL PROJECTS

AI-native PM.
Proven business context.

Named product and operational projects connect my business experience with requirements, delivery and QA.

Seongpil Jang

Product planning / project coordination / AI-assisted implementation

PERSONAL PROFESSIONAL WORK

BIOMATZ / 바이옴에이즈

Farmit | Agricultural knowledge & RAG workflows

Planned agricultural knowledge-assistant and farm-record flows. Translated business needs into user journeys, functional requirements and QA criteria; coordinated scope with product, development and operations.

Outputs: service-flow, requirements and QA materials; analytics operations using GCP and Looker.

WELKEEPS NETWORKS / 웰킵스네트웍스

SmartVen | PPE/MRO & field operations

Planned the product, business and operating model. Coordinated UX/UI, hardware procurement, protocols, schedules and resources across ordering, inventory and field reporting.

Additional operations work: inventory, orders, SMS alerts and follow-up reports; generative AI and spreadsheets for content preparation.

DELEO KOREA / 델레오 코리아

Re:flea | C2C transactions, payments & settlement QA

Re:flea: KakaoTalk access, C2C transaction flows, KakaoPay payments and settlement-related QA.

My role: service and operations planning, cross-functional coordination and functional QA.

Cross-border delivery: managed English-speaking IT projects and provided consecutive interpreting for executive-level meetings.

AI PRACTICE & PUBLICATION / CO-AUTHOR

『코파일럿이 온다: 직장인을 위한 AI 2.0 생존 전략』

Copilot is Coming: An AI 2.0 Survival Guide for Professionals

포르체, 2024 · Korean-language book

English subtitle translated for this portfolio. Book information

03 / EARLIER CORPORATE EXPERIENCE

Enterprise experience. Operational depth.

My earlier finance, procurement and cross-border roles inform the business rules and exceptions I bring into product planning.

SEONGPIL JANG'S PRIOR ROLES

Samsung Electronics - VD Division
삼성전자 VD / Procurement process setup & PSI

Set up purchasing processes; used PSI for inventory and material-supply planning; handled strategic-material procurement, vendor quality checks and local-team training.

Sony Pictures Entertainment
소니 픽처스 / SAP & AR accounting centralisation

Managed sales and master data in SAP and related systems. Served as an AR point person for accounting centralisation, process stabilisation and KPI monitoring; handled billing and SD-FICO interfaces.

Merck
머크 / AR process-migration project

Prepared and carried out AR migration; reconciled GL, intercompany and bank accounts, and handled AR analysis, billing and SD-FICO-related work.

Continental AG
콘티넨탈 / AR handover & Knowledge Base

Handled AR handover and documented Knowledge Base materials for stabilisation. Prepared FIRE financial reports and coordinated account reconciliation and month-end issues.

QIAGEN Korea
퀴아젠 코리아 / Cross-border process transition

Participated in process-transition projects involving English-speaking countries, alongside credit management, AR reporting and account reconciliation.

Maker Box
메이커박스 / Coding education & Arduino hardware

Founded an education-technology startup, developed educational coding content and packaged hardware components for Arduino-based applications. Handled business planning and marketing.

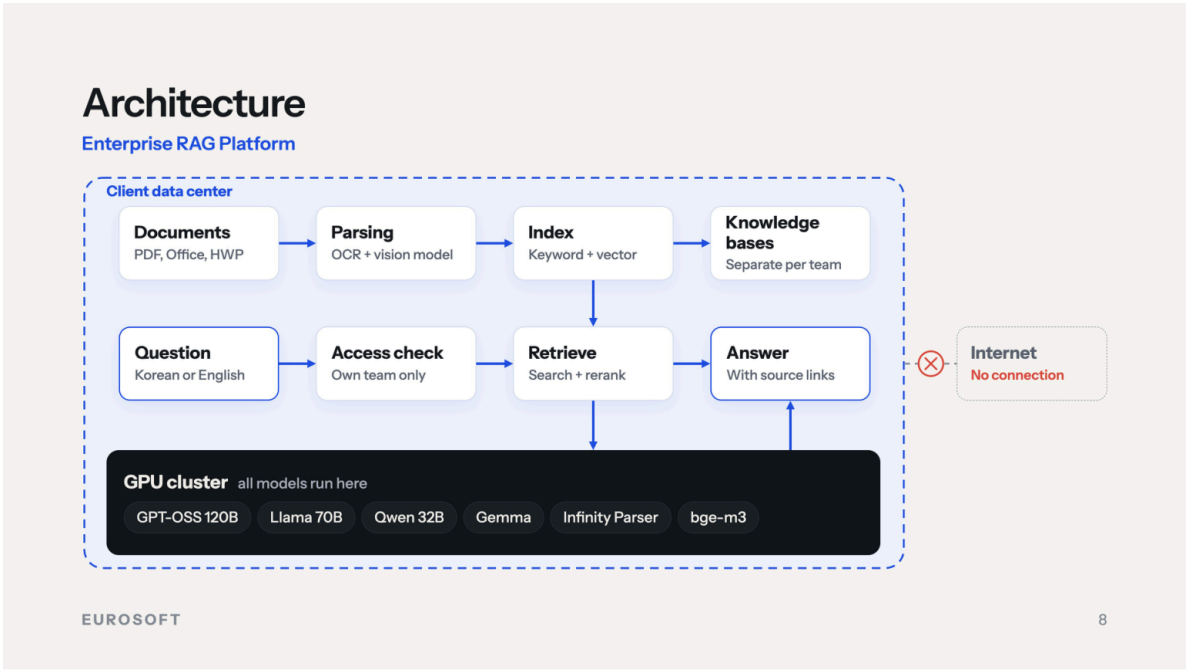
Client communication in practice

World Knowledge Forum ministerial and VVIP protocol work, alongside international-event English interpreting, complements my experience coordinating requirements, changes and stakeholders.

Enterprise Document AI / RAG

Find relevant information. Keep answers connected to their sources and access boundaries.

EUROSOFT COMPANY REFERENCE



Source: Eurosoft Portfolio 2026, p.8 / supplied reference architecture.

What the reference describes

PDF, Office and HWP ingestion; OCR; keyword and vector retrieval; reranking; source links; separate knowledge bases and team access checks.

How we scope a new engagement

Agree permitted documents and roles, representative questions, source-citation criteria and hosting requirements. Evaluate the pilot before defining the production build.

Proposed collaboration contribution

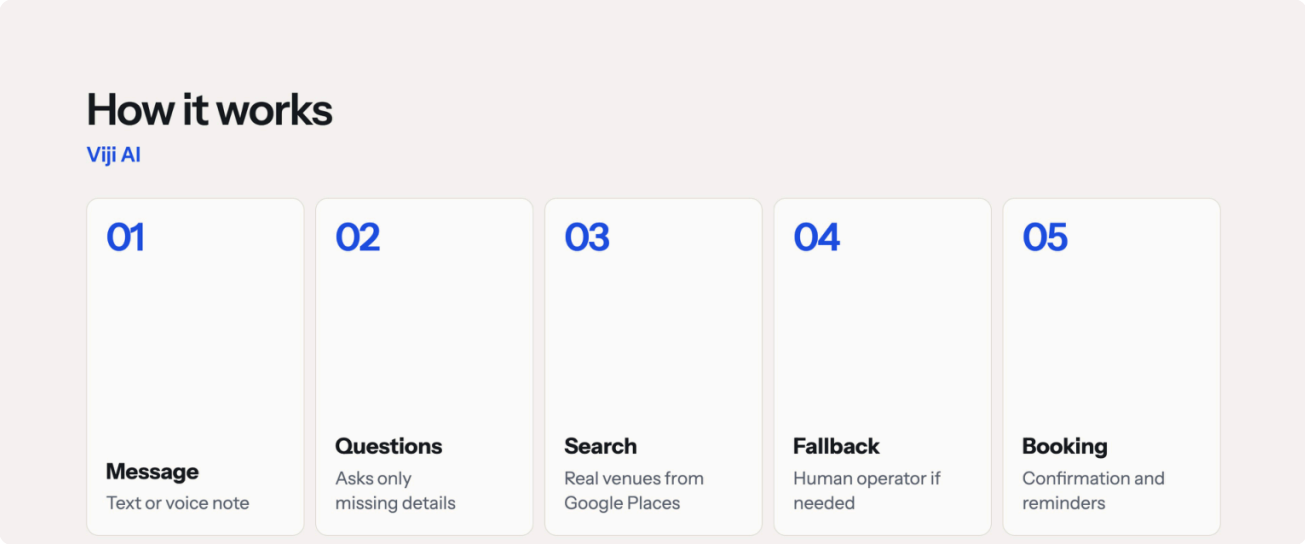
Seongpil: turn document use, user roles and real questions into requirements and acceptance scenarios.
Eurosoft: scope and implement the agreed retrieval and AI solution.

Eurosoft company case: supplied portfolio pp.7-10. Hosting, on-premises resources and capacity are agreed for each new engagement.

Viji AI
Conversational assistant

Connect a customer message to the next useful action, with a human fallback.

EUROSOFT COMPANY REFERENCE



Source: Eurosoft Portfolio 2026, p.17 / excerpt of the described five-step flow.

What the reference describes

A WhatsApp assistant handling text or voice, missing-detail questions, service search, human fallback and booking confirmation or reminders. The portfolio also describes an admin console.

How we scope a new engagement

Define approved answers, escalation triggers, booking constraints and allowed integrations. Test representative conversations, unclear requests and failure paths.

Proposed collaboration contribution

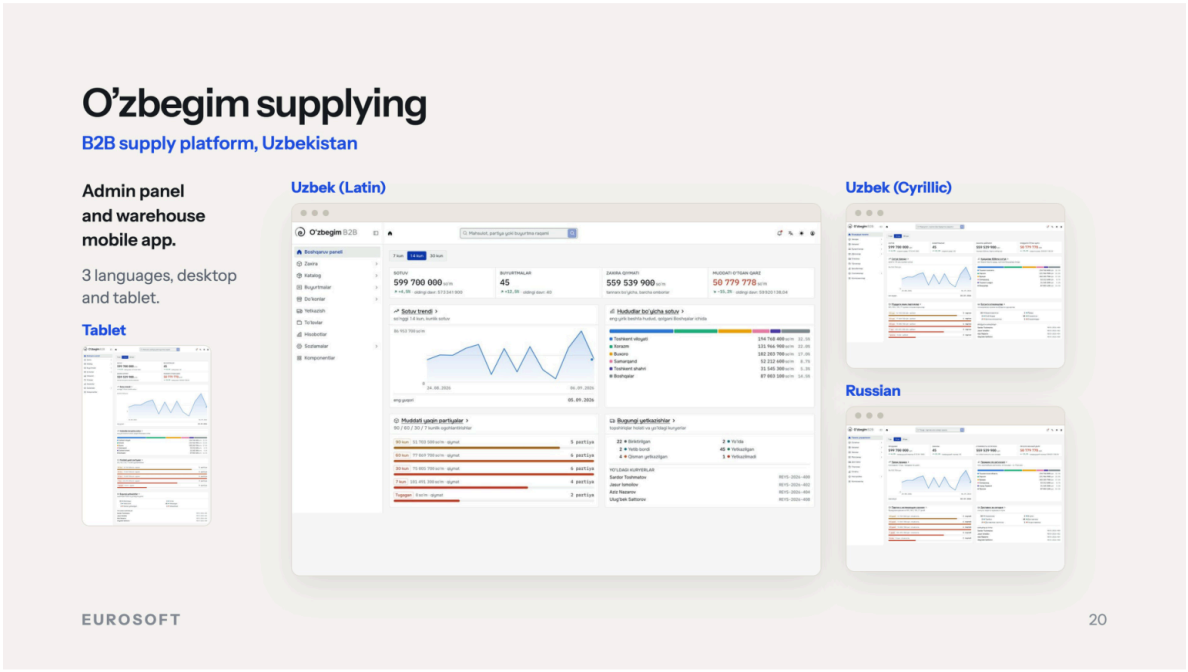
Seongpil: map the customer journey, booking rules and human handover.
Eurosoft: scope the assistant, integrations and admin tooling.

Eurosoft company case: supplied portfolio pp.16-17. Account approvals, integration permissions and third-party costs are confirmed before deployment.

O'zbegim supplying B2B operations software

A usable operational system is the foundation for useful automation.

EUROSOFT COMPANY REFERENCE



Source: Eurosoft Portfolio 2026, p.20 / supplied product-interface reference.

What the reference describes

A B2B supply platform in Uzbekistan, with an admin panel and warehouse mobile app. The reference illustrates three-language interfaces and desktop/tablet views.

How we scope a new engagement

Map staff workflows, user roles, data structures and integrations. Agree the required dashboard, admin screens and operational test scenarios.

Proposed collaboration contribution

Seongpil: translate order, supply and staff workflows into screen requirements and acceptance checks.
Eurosoft: scope the business application and integrations.

Eurosoft company case: supplied portfolio p.20. This is an operations software reference; optional AI features are scoped separately.

Further implementation and product evidence.

Supporting examples after professional projects, corporate experience and Eurosoft company references.

Haengsa leum | International-event operations

Personally planned, built and used a web app linking schedules, flights, staff, vehicles and reports, with mobile editing, role-based access and completion records.

Own field use in protocol and interpreting assignments.

Matrix Memo | Structured note app

Planned the product concept and information architecture, managed release materials and operations, and contributed to iOS and Google Play launches.

Development credited to Devple in the source portfolio.

Hana Edu Global | Short-term workflow project

Designed a natural-language workflow connecting travel-information entry, customer enquiries and operational handling; documented recurring work procedures.

Short-term project, 2025.

Nexus Health Relay | Health Connect / Python

Implemented an Android Health Connect client and Python receiver integration. Defines the interface, data boundaries and acceptance checks for a personal integration.

No private health records are included.

Slack adapter | Existing speech-to-text engine

Built Slack integration and notification functions around an existing STT engine.

Contribution: adapter and notifications.

PERSONAL IMPLEMENTATION / SYNTHETIC DATA

Request-to-handover workflow

01 / Request | 02 / Validate | 03 / Human review | 04 / Export

A browser-local demonstration covering request intake, CSV validation, exception handling, explicit approval and JSON/CSV handover. Input changes revoke approval; a simulated assistant failure can be recovered with a reviewed manual draft.

Clear boundary: draft assistance uses fixed local rules, not an AI model call or a client deployment. Sample: 3 valid rows / 3 exceptions; KRW45,000 is a synthetic calculation.

Open the workflow demo — airieum.me/demo/

08 / DELIVERY APPROACH

A clear path from need to handover.

Business analysis and client coordination with Seongpil Jang. Engineering collaboration with Eurosoft.

01 **Understand the work**
Review the current tools, repetitive task, users and expected outcome.

02 **Agree the specification**
Fix the inputs, data access, scope, exclusions and acceptance scenarios.

03 **Validate a focused prototype**
Check behavior with synthetic or agreed safe samples and representative tasks.

04 **Build the agreed solution**
Confirm the delivery team, integrations, deployment and change procedure.

05 **Review and hand over**
Run agreed checks, provide documentation and define ongoing support separately.

Seongpil Jang

AI-native product planning, requirements, hands-on prototypes, Korean/English communication, scope coordination, acceptance QA and handover planning.

Eurosoft collaboration

Software and AI engineering scoped for the engagement. Contracting entity, named team and responsibilities are confirmed before work starts.

Which task should work better?

Share your current tools, inputs, desired output, user roles, data restrictions, target budget and deadline. Start with an anonymized or synthetic example.

Discuss a focused project with AIrieum

airieum.me / workflow demonstration

Company references: eurosoft.uz and Eurosoft Portfolio 2026, supplied for this collaboration. Company reference projects are attributed to Eurosoft; personal implementation examples belong to Seongpil Jang. Proposed responsibilities describe new collaborations.